Boyd Group Services Inc.

Q4 2022 Fact Sheet

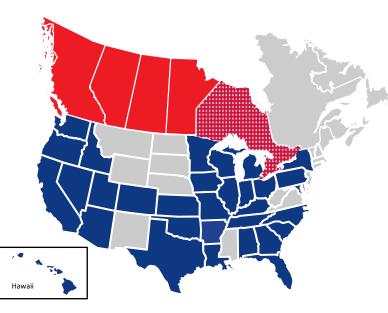


PROFILE

Boyd Group Services Inc. ("BGSI"), through its operating company, The Boyd Group Inc. and its subsidiaries ("Boyd" or the "Company"), is one of the largest operators of non-franchised collision repair centers in North America in terms of number of locations and sales. The Company currently operates locations in Canada under the trade names Boyd Autobody & Glass and Assured Automotive, as well as in the U.S. under the trade name Gerber Collision & Glass. The Company is also a major retail auto glass operator in the U.S. under the trade names Gerber Collision & Glass, Glass America, Auto Glass Service, Auto Glass Authority and Autoglassonly.com. In addition, the Company operates a third-party administrator, Gerber National Claims Services ("GNCS"), that offers glass, emergency roadside and first notice of loss services. The following is a geographic breakdown of the collision repair locations, including intake centers, and trade names.

COLLISION LOCATIONS

860 Locations Across North America









The number of collision locations include 38 intake locations in Canada, and 7 intake locations and two fleet locations co-located with collision repair centers in the U.S.

MARKET FACTS

TSX Symbol: BYD.TO

Close Price (March 22, 2022): C\$208.80

52-week Range: C\$117.48-222.74

Shares Outstanding: 21.5M

Market Capitalization: C\$4,483.4M

Annualized Dividend (per share): C\$0.588

Current Yield: 0.3%

MANAGEMENT

Timothy O'Day President & CEO

BOYD AUTOBODY & GLASS (CANADA)

ASSURED AUTOMOTIVE (CANADA)

GERBER COLLISION & GLASS (U.S.)

14

12

4

46

72

64

36

36

34

34

33

33

32

28

27

26

22

19

18

13

12

12

11

10

10

8

5

4

3

1

1

1

727

British Columbia

⇒ Alberta

Manitoba

Ontario
Total Locations

FloridaMichigan

New York

Washington

Wisconsin

California

Indiana

Georgia

Oklahoma

Colorado

Louisiana

Maryland

Tennessee Oregon

Pennsylvania

Nevada

Alabama

Missouri

Idaho

Minnesota

Total Locations

Utah

Hawaii

Kentucky

lowa

Kansas

South Carolina

Ohio

TexasArizona

→ Illinois

Saskatchewan

Total Locations

Jeff Murray

Vice President Finance & Interim CFO

Brian Kaner

Executive Vice President & COO Collision

DIRECTORS

David Brown (Independent Chair) Brock Bulbuck Robert Espey Robert Gross

John Hartmann Violet Konkle

Timothy O'Day William Onuwa Sally Savoia

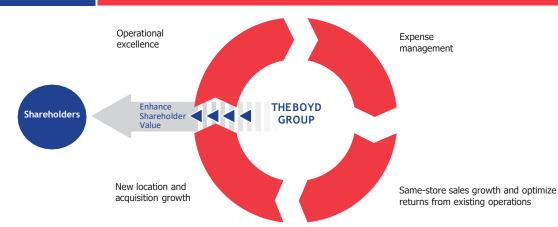
CONTACT INFORMATION

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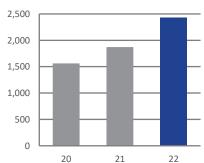
BUSINESS STRATEGY



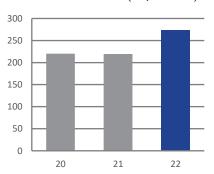


FINANCIAL SUMMARY

SALES (US\$ millions)



ADJUSTED EBITDA* (US\$ millions)



Three months ended

Twelve months ended

(in US\$ millions, except per share and % amounts)	December 31, 2022	December 31, 2021	December 31, 2022	December 31, 2021
Sales	\$637.1	\$516.2	\$2,432.3	\$1,872.7
Gross Profit	\$282.1	\$224.5	\$1,087.3	\$839.3
Adjusted EBITDA*	\$74.7	\$57.3	\$273.5	\$219.5
Adjusted EBITDA Margin*	11.7%	11.1%	11.2%	11.7%
Adjusted Net Earnings*	\$14.6	\$5.9	\$42.4	\$28.0
Adjusted Net Earnings* per share	\$0.68	\$0.28	\$1.97	\$1.30

^{*}Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Net Earnings and Adjusted Net Earnings per share are non-GAAP financial measures and ratios and are not standardized financial measures under International Financial Reporting Standards and might not be comparable to similar financial measures disclosed by other issuers. For additional details, including a reconciliation of each non-GAAP financial measure to its nearest GAAP equivalent, please see "Non-GAAP Financial Measures and Ratios" in Boyd's MD&A filing (dated March 22, 2023) for the period ended December 31, 2022. A copy of Boyd's MD&A filing (dated March 22, 2023) for the period ended December 31, 2022, can be accessed via the SEDAR Web site (www.sedar.com)

INVESTOR RELATIONS

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SUMMARY

STABILITY



- Strong balance sheet
- Insurer preference for MSOs
- Recession resilient



GROWTH



- √ US\$41.0 billion fragmented industry
- High ROIC growth strategy
- Market leader/consolidator in North America

Focus on enhancing shareholders' value





- Cash dividends/conservative payout ratio
- 5-year total shareholder return of 106.83%